

Dear Friends,

At the Institute for Nonprofit Practice (INP), it has always been our belief that a network of skilled, prepared, and connected social impact leaders who reflect our society's diversity can transform organizations and communities, moving us toward a more equitable future. But the issues the social sector must now address have never been more urgent, and effective, representative leadership has never been more important.

COVID-19 did not create a fraying social safety net, racial injustice, climate change, or a divisive political climate, but it laid bare structural inequities in our society that have required us all to rethink and reimagine the way the sector works to advance progress.

At INP, we've done everything we can to ensure leaders have the tools, information, and supportive community they need to navigate uncertainty and emerge stronger. At every step along the way, when we asked for help, you responded.

Thanks to you, our partners, donors, and friends, we have many achievements to celebrate.

Responding to local demand, we brought our programming to new cities. Our launch in San Francisco, CA was made possible by the generosity of longtime partners at the Wellington Management Foundation and Angell Foundation, and new partners at Tipping Point Community.

We expanded to Buffalo, NY with a catalytic gift from our longstanding partners at the Peter and Elizabeth C. Tower Foundation. Our new partners The John R. Oishei Foundation, Key Bank, The First Niagara Foundation, and the Health Foundation joined in support, demonstrating their shared commitment to investing in Western New York's vibrant social sector.

We acquired the RISE and Summer Fellowship Programs to serve up-and-coming leaders who are new to the workforce, adding Chicago and Minneapolis to INP's growing reach. And, we invested in our existing programs, like the Leadership Learning Series, reaching thousands of people across the country with timely information and inspiration through virtual workshops and webinars.

As always, our commitment to advancing equity in the social impact sector was unwavering. We developed and piloted the Diversity, Equity, Inclusion,

and Belonging for Consultants Program with our partners at TSNE, with support from Barr Foundation, the Boston Foundation, and The TJX Companies, Inc.

Over 300 students, alumni, and faculty attended our first Racial Equity Leadership Summit, hosted at Gillette Stadium, and had the chance to learn from Dr. Ibram X. Kendi and attend sessions on race, leadership, and social impact.

At the end of the summit, we proudly announced our newest program, the Black Leadership Institute, which will address the profound leadership gap for Black leaders across sectors, and actively contribute to the building of Black power, influence, and wealth. The Barr Foundation, New England Patriots and Kraft Family Philanthropies, The TJX Companies, Inc., and Papitto Opportunity Connection are just a few of the Founding Sponsors who invested early to help us launch this national program.

With sites in California, Illinois, Massachusetts, Minnesota, New York, Rhode Island, and Texas, we finished fiscal year 2022 in a position of strength, poised to reach more leaders, more organizations, and more communities.

Backed by multi-year capacity investments from Fidelity Charitable Trustees' Initiative, Barr Foundation, The Devonshire Foundation, and others, we have moved through this growth with confidence, hiring talented new team members and investing in infrastructure to sustain our scaled impact.

We couldn't have done this without you.

In this two-year retrospective, we reflect on our growth and how we've responded to meet the moment and show up for social impact leaders, with equity and justice as our guideposts, and a vision of a more effective, connected, equitable, and diverse sector.

Thank you for bringing us closer, day by day, to that vision. In partnership,

YOLANDA COENTRO President and CEO Institute for Nonprofit Practice

Yunter

MARK ROSEN Board Chair, Institute for Nonprofit Practice; Co-Founder and Advisory Director, Charlesbank Capital Partners

"My experience at INP was such a monumental point on my leadership journey. I was able to address my struggles as a woman of color in leadership and explore how growing up low-income and first-generation has affected me. Opportunities to apply what I learned at INP to my job appeared on a weekly basis. My Practice Seminar group provided the most support that I've ever experienced in my professional life. Through their feedback, I became more confident in myself. Since beginning INP, I have been promoted from a Manager to a Director which is something I had chased and given up on after several years. I have an endless amount of gratitude for my time at INP. Thank you for changing the trajectory of my leadership journey."

- MARY NGUYEN Artists for Humanity, Core Certificate Program

CLASS OF 2021 & 2022 • STRONGER TOGETHER

INP students drive solutions to some of the most pressing issues of our time: advocating for human rights, advancing racial and gender justice, making the arts more accessible, reversing climate change, eliminating food insecurity, uniting communities across differences, and more.

We believe that leadership of this magnitude shouldn't be a solitary endeavor, but rather an opportunity to collaborate, support one another, and become stronger together. In 2021 and 2022, 520 remarkable leaders representing 388 unique organizations graduated from INP. The infinite potential of this community will be unleashed for years to come as these changemakers continue to power and transform our nation's social impact sector.

826 Boston

Abdul Latif Jameel Poverty Action Lab

- MIT

Action, Inc.

Adoption Rhode Island

Adult and Community Education of

Martha's Vineyard

Advocacy Institute

Advocates

AIDS Support Group of Cape Cod

Alliance for Young Artists & Writers

America Needs You

American Civil Liberties Union

American Museum of Natural History

Amplify Latinx

Appetite for Change

Apprentice Learning

Arabella Advisors

Artistic Freedom Initiative, Inc.

Artists for Humanity

Asian Americans for Equality, Inc.

Asian Community Development

Corporation

Bedford Stuyvesant Restoration

Corporation

BEST Corporation

Better Future Project

Big Brothers Big Sisters of Eastern

Massachusetts

Big Sister Association of Greater Boston

Black Veterans for Social Justice, Inc.

Boston Alliance of GLBTQ+ Youth

Boston Area Rape Crisis Center

Boston Chinatown Neighborhood Center

Boston City Hall

Boston Collegiate Charter School

Boston Debate League

Boston Higher Education Resource

Center

Boston Latin Academy

Boston Post Adoption Resources

Boston Public Health Commission

Boston Scores

Boston Trinity Academy

Bottom Line, Inc.

Boys & Girls Club of Greater Lowell

Boys & Girls Club of Boston

Breakthrough Greater Boston

Breaktime United, Inc.

Bridge Boston Charter School

Bronx Cooperative Development

Initiative

Brooke Charter Schools

Brookline Community Foundation

Brooklyn Children's Museum

Building Futures

Calmer Choice

Cambodian Mutual Assistance

Association

Cape Cod Theatre Company / Harwich

Junior Theatre

CareerWise New York

Cause Effective

Cause Strategy Partners

Cave Canem

Center for Court Innovation

Center for New York City

Neighborhoods

Center for Urban Pedagogy

Central Brooklyn Economic

Development Corporation

Chica Project

Citizen Schools

City of Saint Paul

City on a Hill Charter Public Schools

City Strings, Inc.

Clark University

Clinton Foundation

Co-City Baton Rouge

Codman Square NDC

College Advising Corps - Boston

College for Social Innovation

Combined Jewish Philanthropies of

Greater Boston

Commonwealth Corporation

Commonwealth Land Trust

Commonwealth Shakespeare Company

Community Art Center

Community College of Rhode Island

Community Development Partnership

Community Enrichment Scholars Foundation

Community Health Center of Richmond, Inc.

Community Science

Community Servings

Community Teamwork, Inc.

Company One Theatre

Compass Working Capital

Cotuit Center for the Arts

Counseling In Schools

Crossroads for Kids

Cultural Survival

Depression and Bipolar Support Alliance

Discover Your Pace, Inc.

Doc Wayne Youth Services

DonorsChoose

Dress for Success Worldwide

Duet, Inc.

Duffy Health Center

East Boston Neighborhood Health

East Harlem Tutorial Program

Edgartown Board of Trade

Education Pioneers

Education Resource Strategies

Education Through Music, Inc.

EdVestors, Inc.

EforAll / EparaTodos

Empower Success Corps

Enroot, Inc.

Enterprise Community Partners

Equity Institute

Esperanza Academy

Essex Heritage

Fairwinds - Nantucket Counseling

Service

Falmouth Community TV

Falmouth Service Center, Inc.

Family Nurturing Center

Family Services of the Merrimack Valley

Featherstone Center for the Arts Fiver Children's Foundation

FoodCorps, Inc.

Found in Translation

Friends of MVYRADIO Friends of the Children - Boston

From the Top

Generation Citizen

Genesys Works - Twin Cities

Girls Educational & Mentoring Services

Girls, Inc. of Lynn and Boston

Gloucester Biotechnology Academy

Grantmakers for Girls of Color

Great Minnesota Schools

Greater Jamaica Development Corporation

Greater Newark LISC

Green City Force

GreenLight Fund, Inc.

GrubStreet Hack.Diversity

Haitian American Medical Association

Hands in Harmony

Harlem Stage, Inc.

Harvard Humanitarian Initiative

Hawthorne Youth and Community

He Is Me Institute

Health & Human Services - Town of

Arlington

Health Equity Zone - West Warwick

Health Leads

Health Resources in Action

Henry Street Settlement

High Rock School - Needham Public

Schools

Hispanic Federation Hit the Books - Teachable NYC

Hope Community, Inc.

Hope Gardens Community Center -

Coalition for Hispanic Family Services HopeWell, Inc.

Housing Navigator Massachusetts

Howard Benevolent Society

HRA

Humanities Action Lab Huntington Theatre Company

Hyde Square Task Force

Inquilinos Boricuas en Acción

Institute for Nonprofit Practice IMPACCT Brooklyn

Imperfect Foods

IntegrateNYC

Island Grown Initiative

Iewish Vocational Service

Jobs for the Future

John A. Reisenbach Foundation

Ioslin Diabetes Center

Junior Achievement of Greater Boston

Junior Achievement of Northern

New England Just-A-Start

Juvenile Law Center

Keep America Beautiful Kings County Climbing Program

KIPP MA Public Charter Schools

KIPP NYC Public Charter Schools

La Casa de Don Pedro

LEAP for Education, Inc.

Lesley University Let's Get Ready Letters Foundation

LIFT - Chicago

Lincoln Park Coast Cultural District

Linda Loring Nature Foundation Little Flower Children and Family

Services of NY

Local Initiatives Support Corporation

Lowell Community Health Center

Lutheran Social Services of NY

Madison Park Development Corporation

Marin County Department of Health and Human Services

Martha's Vineyard Museum

Mass Cultural Council

Mass Families Organizing for Change

Massachusetts Affordable Housing

Alliance

Massachusetts Department of Children & Families

Massachusetts Department of Housing & Community Development

Massachusetts Department of

Mental Health

Massachusetts Promise Fellowship at

Northeastern University

Massachusetts Service Alliance

Massachusetts Transgender Political Coalition

MassHire Metro North Workforce Board

MENTOR

Merrimack Valley Housing Partnership

METCO, Inc.

Mill Cities Community Investments

Minds Matter NYC

More Than Words, Inc.

My Brother's Keeper Cambridge

Mystic River Watershed Association

Nantucket Land Council

National Center for Montessori in the Public Sector

National Psoriasis Foundation

National Urban League

New Bedford Whaling Museum

New Repertory Theatre

New Visions for Public Schools

New York Irish Center

New York & New Jersey Minority

Supplier Development Council, Inc.

NFI Massachusetts, Inc.

NII.P

Nonprofit New York

Nontraditional Employment for Women

North Shore Community Development

Coalition

North Star Fund

North Suffolk Mental Health Association

Northeast Independent Living Program

Northern Manhattan Improvement

Corporation

NYC Department of Education

NYC Department of Small Business

NYC Employment and Training Coalition

NYC Pride

New York Civil Liberties Union

Ocean State Community Wellness

Office of the Public Advocate

Oliver Scholars

On the Rise, Inc.

OneGoal

Open Avenues Foundation

Opening Act

Opportunities for a Better Tomorrow

Our Saviour's Community Services

Partners in Community Supports

Partners in Health

Partnership for Providence Parks

Peabody TV

Pratt Area Community Council, Inc.

Precious Project Project Adventure

Project Place Project RIGHT, Inc.

Queens Museum

Raw Art Works

Renaissance Economic Development Corp.

Results for America

Revere Youth In Action

Rhode Island Council for the Humanities

Rhode Island for Community and Justice

Rian Immigrant Center

RiseBoro Community Partnership

Rodman for Kids Room to Grow

Rosie's Place

Rural Recovery Resources

Saheli, Inc.

Saint John Paul II Catholic Academy

Shelter Music Boston

Silver Lining Institute - Silver Lining

Mentoring

Skadden Foundation

Slough Farm

Sober St. Patrick's Day® Foundation, Inc.

Social Enterprise Greenhouse

Somerville Council on Aging

South Ward Promise Neighborhood / BRICK Education Network

SouthCoast Community Foundation

Southeast Asian Coalition of Central

Massachusetts

SquashBusters, Inc.

St. Francis House

STEAM Box

Suffolk County District Attorney's Office

Tech Goes Home

Tel-Aviv Jaffa Municipality

The BASE

The Boston Foundation

The Boston Tax Help Coalition

The Bridgespan Group

The Center for Hope and Healing, Inc.

The City of Poughkeepsie Children's Cabinet

The Clubhouse Network

The College Crusade of Rhode Island

The Dream Unfinished The Flavor Continues

The Fortune Society The Front Porch Arts Collective

The Gem Project, Inc.

The Greater Boston Food Bank

The Jed Foundation The Legal Aid Society

The Lenny Zakim Fund The Max Warburg Courage Curriculum

The Metropolitan Opera

The Moth

The Nur Collective

The Opportunity Network

The Police Assisted Addiction and

Recovery Initiative

The Race Recovery Project

The Steppingstone Foundation

The Trustees The Yard

ThinkGive Thom Child and Family Services

Thompson Island Outward Bound

Education Center Thrive Scholars

Transforming Education Trinity Boston Connects

Trinity Boston Counseling Center - Trinity

Boston Connects

TruFund Financial Services, Inc.

TSNE

Tufts University

Twilight Wish Foundation

Understanding Our Differences

Unified Vailsburg

Unitarian Universalist Association

United South End Settlements United Way of Rhode Island

University Neighborhood Housing

University Settlement Society of New York

Urban Teachers

LITEC

Vanguard Insurance Agency -Philanthropy in Phocus

Veronica Robles Cultural Center

Vibrant

Vineyard Conservation Society Vineyard Montessori School

Vital Village Network WE CAN

Wellstrong Wentworth Institute of Technology

West Elmwood Housing Development

Woodlawn Federal Credit Union

Corporation Women Encouraging Empowerment

WorldBoston

WPS

Y2Y Network

Year Up, Inc.

Yemeni American Merchants Association

Youth Guidance - Becoming A Man

YMCA of Greater Providence Young Voices

Youth In Action

"Having only worked at my organization, I have been in a bubble. Through INP I was able to burst out of that bubble. The most valuable part of this experience is being in a space with other nonprofit leaders and being exposed to diverse perspectives.

Every class and case study we've covered, I am inspired, and it fueled my hunger to learn and search for more. I am grateful and humbled by this experience."

- YUE CHEN

uAspire, Community Fellows Program

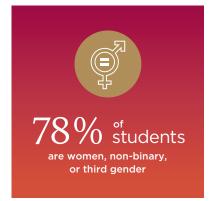


























"My experience with INP's Core Certificate Program continued my professional growth and development through innovation, networking, and pragmatism. I was promoted twice while in the Core Program and brought innovative approaches to my organization's problems. I expanded my professional network and deepened my network of personal relationships and collaborative partnerships. INP's Core Program directly impacted my ability to contribute to the advancement of my organization's mission."

 JAMISON COLLIER Youth Guidance — Becoming A Man, Core Certificate Program

"Learning from INP's excellent training, guest instructors, teachers, and fellow classmates provided invaluable information that I immediately applied to my work. INP is a safe and supportive environment where I feel seen and heard, where I can ask questions, test out my ideas, and receive feedback. I am very grateful to be part of the INP community. My leadership journey is forever changed!"

- VIVIANA WEI CHAN Center for New York City Neighborhoods, Core Certificate Program

"INP offered me and my classmates the opportunity to identify and hone our leadership styles, while learning strategies we could put into practice to advance our own organizations. The most significant benefit, though, was the camaraderie built with our peers through our shared INP experience. I am grateful to have that network to call upon as I navigate my role as Executive Director in a growing social service organization."

- AMY ROSSMAN Rodman for Kids. Core Certificate Program

"The most valuable part of my Fellowship experience was the network of people. It provided an excellent network of resources and empowered me to take direction and control of my career. Thanks to the support in the Fellowship, I committed to the social sector and feel prepared to take on leadership roles."

FACTS AND TIQUTES

INP's programs build upon the knowledge, financial, and social capital of rising and current leaders in the social impact sector. We measurably strengthen our students' management and leadership skills, networks, and confidence while helping them advance their careers and serve their communities.

In 2021 and 2022, we made deep investments in evaluation and learning. One tool we use to assess program quality and student satisfaction is the Net Promoter Score (NPS) which measures the willingness of students to recommend INP to others. NPS ranges from the low end of -100 to the highest score of 100, with anything over a 70 considered "world class." We are proud to report that our overall student NPS in 2021 and 2022 was 70 and many of our classes were above the "world class" threshold; this means that graduates are highly likely to recommend the program to other social sector leaders and maintain a strong attachment to the INP community as alumni.

The numbers speak for themselves! Through pre-, mid-, and end-of-year surveys, our 2021 and 2022 students report that, as a result of attending INP:

are better equipped to develop and lead strategy for their organization

can more effectively address issues of diversity, equity, inclusion, and belonging within the social sector

have access to a network of leaders who can help increase their influence and/or effectiveness

improved their ability to effectively steward donors, bringing new supporters and resources to their organization

strengthened their ability to build a healthy, high performing team culture

improved their financial management skills

"INP has had a great impact on my career. It has been amazing feeling the camaraderie and support of fellow practitioners. I learned a lot about my management style and the type of leader I want to emulate. Most importantly, I reconnected with my personal mission to serve Black and Brown women to achieve financial stability and independence. This awakening rekindled my interest in reintroducing impactful programs that we may not have pursued. During the program, I transitioned into a leadership role...because I was able to recognize myself as a leader, someone capable of leading others, of leading change."

- SENIA CUEVAS Greater Newark LISC, Community Fellows Program

"This leadership program has been an invaluable learning experience in my work leading Renaissance Economic Development Corporation, providing perspectives on advancing racial equity, adaptive leadership, management style, fundraising, financial management, and much more. I was able to apply what I learned directly in my work, including learning to communicate better and think strategically with my **board** so that I had more buy-in to my vision for the organization. I also learned how to improve my fundraising pitch, which I am applying when meeting with new potential funders."

- JESSIE LEE Renaissance Economic Development Corporation, Core Certificate Program

"The DEIB for Consultants Program strengthened my knowledge of bias, equity, belonging, intersectionality, white supremacy culture, coalition politics, listening and interpretation, storytelling, adaptive leadership, and theories of change, as well as my confidence and ability to apply this knowledge. **Ultimately, the** program helped me significantly expand my depth of knowledge, skill, comfort, and self-awareness related to antiracist consulting, as well as trust that when I take risks or try to make 'good trouble,' it will be from a foundation that has been developed and tested within a group of experts and peers — a vibrant community that continues to support one another's growth."

- KELLY SHERMAN Kelly Sherman Consulting, DEIB for Consultants Program

"The Institute for Nonprofit Practice was the program that I didn't think existed but **proved to be one of the** most influential leadership development programs I have ever taken. I highly recommend this program for any social impact leader looking to be compassionately challenged and intellectually invigorated."

- MICHAEL PARTIS Bronx Cooperative Development Initiative, Core Certificate Program

"The most valuable part of my Fellowship experience was the holistic set of skills and knowledge for success I gained, both in life and professionally. RISE gave me a compass to guide me in thinking about how I can make the work that I do more impactful."

- SITHARA KODALI Bright Health, RISE Fellowship Program The demand for INP's offerings grows every day. The nation relies more than ever on the services the social impact sector provides, and at INP, we're scaling up strategically to move ever closer to our vision of a national movement of diverse leaders equipped with the skills, networks, and confidence to effectively, and equitably, serve their communities.

In 2021 and 2022, we increased our impact by investing in people, places, and programs. Our expansion to new regions is always driven by demonstrated need for our capacity building and professional development resources, informed by relationships we cultivate with local leaders, and backed by regional philanthropic support.

In the past two years, INP has added program sites in Buffalo and the Bay Area, acquired two new fellowship programs for early career leaders bringing us to Chicago and Minneapolis, and is set to launch the Black Leadership Institute in new regions including Dallas and Los Angeles, in addition to sites in Boston and Providence.

In October 2021, we announced the transfer of two New Sector Alliance programs — the RISE and Summer Fellowships — to INP, welcoming 1,400 leaders to our community of students and alumni. These programs serve leaders across the country who are new to the workforce and exploring careers in the social impact sector.

Recognizing the sector-wide need for nonprofit consultants with diversity, equity, inclusion, and belonging (DEIB) expertise, we partnered with TSNE, with support from Barr Foundation and the Boston Foundation, and later from The TJX Companies, Inc., to launch the DEIB for Consultants Program in 2021. To date, this certificate program has trained three cohorts of consultants in the art of weaving DEIB practices into their work with client organizations across a wide range of dimensions, including strategic planning, human resources policies, marketing and communications, change management, and more.

There is power in a network of mission-driven leaders connected across cities and coasts. Over the next five years, INP will keep fueling this movement of changemakers and leverage our expanding platform to serve more individuals, more organizations, and more communities. This is a transformational inflection point in INP's history. We hope you'll join us.



CURRENT FOOTPRINT

Boston, MA

Buffalo, NY

Cape Cod & the Islands, MA

Chicago, IL

Dallas, TX

Los Angeles, CA

Merrimack Valley/Essex County, MA

Minneapolis, MN

New York, NY

Providence, RI

San Francisco, CA



"Beyond the best learning and heart-led space I've ever been in."

- LEADERSHIP LEARNING SERIES ATTENDEE

In 2020, INP launched the Leadership Learning Series — virtual, open-to-the-public workshops featuring timely presentations and engaging conversations with local and national experts and thought leaders, designed to help leaders navigate the new realities of the global pandemic.

The Leadership Learning Series has become a staple of INP's offerings to the broader nonprofit sector. Supported by Liberty Mutual Foundation, sessions in 2021 and 2022 provided practical guidance and resources on everything from accessing Paycheck Protection Program loans to combating voter suppression through community engagement, from detailed scenario planning to mitigate financial risk to the power of cultivating "revolutionary love" to transform American culture, politics, and communities.

These incredible opportunities to learn and reflect wouldn't be possible without the thought leaders who share their expertise with our community through engaging and accessible virtual sessions. Speakers have included Professor john a. powell, internationally recognized expert in the areas of civil rights, civil liberties, structural racism, poverty, and democracy; Sharon Salzberg, leading expert in meditation and New York Times bestselling author; adrienne maree brown, writer, facilitator, and activist; Anne Wallestad, President and CEO of BoardSource, and many more.

Sessions often feature members of the INP community as facilitators and panelists, opening up additional platforms and providing visibility for our students and alumni. More than 3,000 people around the world have tuned in to the Leadership Learning Series since our first offering in 2020. Recordings of past sessions and the schedule of upcoming sessions can be found at nonprofitpractice.org/leadership-learning-series.

Thank you to each of our Leadership Learning Series speakers!

Hauwa Abubakar Samantha Kelty

Chitra Aiyar Dr. Ibram X. Kendi

Brenda Andrade Kapi'olani A. Laronal

Daniel Betancourt Vu Le

Angela Blanchard Jennifer McCrea

Brian Miller adrienne maree brown

Jenifer Hartnett-Bullen Shaheer Mustafa

Mohamad A. Chakaki Yahaira Objio

Meghna Chakrabarti Hilda Polanco

Ann Mei Chang Sovanna Pouv

Scott Cotenoff john a. powell

Lisa Fortenberry Tanya Ramos

Tory Gavito Sharon Salzberg

Michael Sandel Jesús Gerena

Basil Smikle Allison Grayson

Adam Sutton Bior Guigni

Heather Jenkins Mya Varno

Dominique Jones Anne Wallestad

Valarie Kaur Morgan Wilson

Kei Kawashima-Ginsberg





From left to right: Cedric Jones, Josh Kraft



From left to right: Yolanda Coentro, Dr. Ibram X. Kendi



Erica Hamilton, Founding Director, Black Leadership Institute



In December 2021, INP held our inaugural Racial Equity Leadership Summit. Hosted at Gillette Stadium and supported by our partners at the New England Patriots and Kraft Family Philanthropies, this event brought INP students, alumni, and faculty together in person for the first time since the pandemic emerged to learn, reflect, and be in community.

More than 300 guests attended the full-day summit which featured a fireside chat with Dr. Ibram X. Kendi, a performance by rapper and poet Oompa, and sessions on race, leadership, and social impact with Dr. Darnisa Amante-Jackson and Aviva Luz Argote.

We talked about leadership on and off the field with NFL Hall of Famer Andre Tippet, former New England Patriots player Cedric Jones, The BASE Founder Robert Lewis, Jr., and Kraft Family Philanthropies President Josh Kraft.

At the end of the summit we were joined by New England Patriots Owner Robert Kraft as we announced INP's newest initiative: the Black Leadership Institute.

"Investing in Black entrepreneurs, communities, and social impact leaders is of critical importance. Black leaders are often the most underinvested in, the least well-resourced, and the most isolated in their work to lift up their communities and advance the progress of Black and Brown communities. Through the Black Leadership Institute, we have the opportunity to center Black leaders in the design and implementation of a unique program that will give these leaders what they want and need to realize their goals for driving impact in their communities and the world at large."

-ERICA HAMILTON Founding Director, Black Leadership Institute



TO CONNECT, INSPIRE & UPLIFT BLACK LEADERS

Catalyzed by the ongoing systemic racism and oppression faced by the Black community, and the well-documented disparities Black leaders face across sectors, INP developed a new program with national reach - the Black Leadership Institute (BLI).

The BLI Fellowship will offer senior level Black leaders in the nonprofit, philanthropic, public, or private sectors — who are leading in fields or on issues with significant outcome disparities for Black people — 18 months of transformational programming to address the profound racial leadership gap for Black leaders across sectors, and to actively contribute to the building of Black power, influence, and wealth.

With the first cohort set to begin in January 2023, BLI will provide these Black leaders with the resources, network, content, and community to build upon their social, financial, knowledge, and cultural capital, fueling them with lasting inspiration, relationships, and platforms, and supporting them as they step into positions of greater power and influence.

We knew INP needed visionary partners to power this ambitious and critically important new program. Angell Foundation, New England Patriots Foundation, and Kraft Family Philanthropies were the first to invest as Founding Sponsors. Papitto Opportunity Connection, The TJX Companies, Inc., Kresge Foundation, Weingart Foundation, and Fish Family Foundation soon followed, with INP's longtime partners at the Barr Foundation making the lead gift of \$1,000,000.

BLI will launch in four cities - Boston, Dallas, Los Angeles, and Providence - with a goal of reaching ten cities within the first three years of programming. We continue to seek funding partners who are ready to make a deep investment in Black leadership and want to bring BLI programming to their community. For more information on becoming a Founding BLI Sponsor, contact BLI@nonprofitpractice.org.

"INP has proven its model for delivering the highest quality programming, rooted in social justice. Their programs equip racially diverse leaders with the knowledge and networks to have even greater impact in their organizations and communities. Barr is honored to provide significant support to this new initiative fostering Black-led social impact on a national scale. **BLI promises** to be a powerful program that merits the support of any of us who prioritize racial justice and effective, inclusive leadership."

- JIM CANALES President and Trustee, Barr Foundation

Black Leadership Institute Founding Sponsors

We are deeply grateful to all of the Founding Sponsors who have supported the Black Leadership Institute to date*, including:

Presenting National Sponsors

Anonymous

Barr Foundation

The TJX Companies, Inc.

Founding Community Sponsors

Kraft Family Philanthropies & **New England Patriots**

Papitto Opportunity Connection

Gold Sponsors

Angell Foundation

Kresge Foundation

Weingart Foundation

Silver Sponsors

Fish Family Foundation

*As of June 30, 2022



Thank you so much to our Meet the Funders and Philanthropy 360° partners in 2021 and 2022 for holding space with INP's Core and Community Fellows Program students to demystify the fundraising process, strengthen practices and confidence with fundraising, and transcend power dynamics in philanthropy through community building!

"The 'Meet the Funders' activity was a great way to learn hands-on and experience what it is like to speak with funders, especially for the participants like me who don't work within fundraising. I brought so much information and ideas about fundraising back to my organization that we are currently thinking about implementing. Growing in the fundraising area will directly impact the communities we serve."

- DINA HERRERA Commonwealth Land Trust, Core Certificate Program

Participating Funders

AC & JC Foundation, Inc.

Altman Foundation

Amelia Peabody Charitable Fund

Angell Foundation

Bank of America

Barr Foundation

Blue Cross Blue Shield of

Mass a chusetts

Boston Women's Fund

Cambridge Community Foundation

Cambridge Community Trust

Charles Hayden Foundation

Clayton, Dubilier & Rice

Foundation

Combined Jewish Philanthropies

Cummings Foundation

CVS Health

Dell

Deloitte Consulting

DentaQuest

Draper Richards Kaplan

Foundation EforAll EdVestors

Edwin Gould Foundation

Einhorn Collaborative

Essex County Community

Foundation

Fidelity Charitable Trustees'

Initiative

First Republic Bank

Fish Family Foundation

FJC: A Foundation of

Philanthropic Funds

Forest Foundation

Grantmakers Council of

Rhode Island

Greater Lowell Community

Foundation

GreenLight Fund

HarborOne Foundation

Harry's, Inc.

Harvard Pilgrim Healthcare

Foundation

Hemenway & Barnes LLP

Highland Street Foundation

Hyams Foundation

JPMorgan Chase & Co.

Klarman Family Foundation

Kraft Family Philanthropies

Laughing Gull

Liberty Mutual Foundation

Life Science Cares

Marguerite Casey Foundation

Mott Philanthropic

Nellie Mae Education Foundation

New Commonwealth Racial Equity

and Social Justice Fund

New Profit

New York Foundation

New York Women's Foundation

North Star Fund

Papitto Opportunity Connection

Prudential

Rhode Island Council for the

Humanities

Rhode Island Foundation

Richard and Susan Smith Family Foundation

Robert Sterling Clark Foundation

Robin Hood Foundation

Rockefeller Philanthropy Advisors

Salera Consulting

Santander Bank

Siegel Family Endowment

Social Venture Partners Boston

State Street Corporation

Sterns & Russell Trusts

Summerfield Foundation

The Boston Foundation

The Champlin Foundation

The champing realisation

The Devonshire Foundation

The Lenny Zakim Fund

The Leon Lowenstein Foundation

The Parker Foundation

The Peter and Elizabeth C. Tower

Foundation

The Philanthropy Connection

The Pinkerton Foundation

The TJX Companies, Inc.

United Way of Rhode Island

van Beuren Charitable Foundation

Wellington Management Foundation

Wells Fargo

Wellspring Philanthropic Fund

Women's Foundation of Boston

Women's Fund of Rhode Island

Yawkey Foundation



Leaders in the social sector spend their lives and careers tackling some of the most complex issues of our time. The work of service is rewarding but demanding, and even the most dedicated changemaker can face burnout, screen and compassion fatigue, or hopelessness. In fact, leaders of color — particularly women of color — report that the burdens of their jobs in the nonprofit sector result in negative health outcomes, often requiring medical intervention.

At INP, we know that leaders need more than just access to information and new skills to thrive and sustain themselves in leadership. They also need a supportive community and the time and space to prioritize self-care. That's why we take an approach to leadership development that benefits the full self: mind, body, and spirit. All INP programs integrate mindfulness practices, inviting a rare opportunity for leaders to be fully present, clear their minds, care for their bodies, and ground in the moment.

These techniques have proven invaluable for our students during these hard times, underscoring the message that sustaining ourselves and ensuring we tend to our health and wellbeing is not an afterthought, but an integral part of the work. Thanks to our partners at the Angell Foundation, we've codified these practices across all of our programs — and it's working: 88% of students in our 2022 graduating class reported an increase in their leadership and mindfulness skills as a result of attending INP.

"My first breakthrough during INP's Core Certificate Program was to understand that I cannot be a good leader without self-awareness. It was the beginning of my transformation as a leader: being aware of who I am, recognizing my true identity and my true self as a human being with flaws, but with opportunities to become better. How can I lead others if I don't honor myself and my true potential? I've learned to be humble enough to listen to myself, be more compassionate, and stop punishing myself for my mistakes. I'm learning to listen with mindfulness, considering every moment."

ADRIANA ACOSTA EforAll, Core Certificate Program

"INP's Core Program shaped me to be a thoughtful and brave leader who approaches organizational changes and dilemmas with confidence, mindfulness, and humanity."

"INP inspired me to take more risks and advocate for myself and my communities, both in my nonprofit work and also my artistic practice, helped me unlearn negative messages I had internalized about my own potential and self, and gave me a dedicated, carved-out space for reflection and self-growth."

"The Community Fellows Program through the Institute for Nonprofit Practice changed my life. When I was accepted into the Fellowship, it came at a very pivotal moment in my life and career. I was a recently promoted Manager in my job and newly elected as the President of my volunteer organization, learning how to lead properly and show up as my full self daily. The program helped me to deepen my understanding of myself, my leadership journey, and my place within the organizational systems I am a part of. Each class expanded my mind, and helped me to learn not just from the instructors but from my fellow cohort. The individuals I met in INP were invaluable to my growth, and I am grateful to still be connected to them not only as friends, but as peers who are able to be sounding boards for one another as we continue to navigate work challenges. Through the lessons I learned and the knowledge I gained in INP, I became a more effective, intentional, and impactful leader and brought that back to my organizations. I am forever grateful for my time in the Community Fellows Program and to the forever community I found within it."



- EU'NICE MCCOY National Urban League, Community Fellows Program



"I started the RISE Fellowship three months into my transition from the private sector to the education space. Hired as the team's Data Analyst, my goals going into the Fellowship were to gain a deeper understanding of the nonprofit sector, as well as to broaden my network to include more impact-driven young professionals. What I was not expecting was to reorient my approach to my career entirely. I no longer want to simply be 'the numbers guy.' I want to leverage data as one of the many tools in my belt as I become a leader in this field and build genuine relationships with people that share my goal: to give kids the tools and opportunities to live life on their own terms."

- LA LEE LO Great MN Schools, RISE Fellowship Program

"As a Latinx/Hispanic leader, I am excited to put into practice all the things I have learned from INP. My Practice Seminar has been life-changing, and my INP faculty and colleagues have been of great support and have empowered me. I have gained so much more confidence in myself to the point that I was recently promoted to Chief Program Officer at my current job. I am the first Latina in the 168 year history of the organization to hold such a position. I am very proud of my accomplishments during this program and would highly recommend it to other BIPOC leaders. Thank you for the opportunity to be a better and stronger leader."

- AIDA CASTRO Family Services of the Merrimack Valley, Core Certificate Program







"At the Robert Sterling Clark Foundation, we believe that strong leadership is necessary to create a more equitable and vibrant New York City. INP is a natural partner, not only because of what they do, but how they do it - with our shared values of equity, humility, and authenticity at the center. By investing in INP, we know that we are providing opportunities for NYC leaders, especially those of color, to deepen their leadership skills and networks in service to a stronger city."

- PHILIP LI President & CEO, Robert Sterling Clark Foundation

ROBERT STERLING CLARK FOUNDATION

Rarely have we had a partner whose mission is so closely aligned with our own as that of the New York City-based Robert Sterling Clark Foundation (RSCF). The foundation is committed to investing in the nonprofit leaders, particularly leaders of color, who work every day to build a more equitable and vibrant city. RSCF has been a cornerstone partner of INP, helping us launch our programming in New York City in January 2020 just weeks before the onset of COVID-19 — supporting us to not only sustain this new site, but also to expand and serve more leaders each year.

Like INP, RSCF believes that a strong and well-supported social sector with representative leadership is at the heart of a healthy society. They recognize that addressing systemic racism requires an explicit and continuous effort to push back against the status quo, and that one of the best ways to fight structural inequity is to cultivate a network of diverse, connected, and empowered individuals who will lead current and future generations toward positive change.

In a moment when much of the philanthropic community is pivoting to reassess and better understand how their funding practices uphold or reduce systemic racism, RSCF is staying the course, having pursued this work for years.

The foundation is a leading voice in the practice of trust-based philanthropy, an approach which cultivates trust, alleviates power imbalances, and builds mutually accountable partnerships between funders and grantees. Through open dialogue, authentic collaboration, and unrestricted funding, RSCF encourages its partners to be responsive to changing community needs, to test new techniques and recalibrate if unsuccessful, and to work in true partnership toward a shared goal.

RSCF leads by example: co-teaching classes with INP, running networking circles for New York City leaders, and providing substantial resources to their partners, above and beyond their unrestricted funding.

RSCF has continued to support INP with a three-year grant for our New York City operations, along with funds for professional development and wellness, essential to our ability to develop and support our staff.

As we look ahead to significantly increasing our reach and impact in New York City, RSCF's generous support and authentic partnership will help us get there.

SANTANDER BANK

Santander Bank recognizes that when communities thrive, business thrives. Since 2017, this leader in financial services has focused its philanthropic efforts on financial inclusion and sustainable growth in low- and moderate-income communities, investing in regions where its employees live and work, and funding economic and community development corporations (CDCs) that support equitable community growth and engagement.

Research and the lived experiences of our alumni tell us that CDCs, in particular, face difficulty recruiting and retaining diverse talent at top levels of leadership — and as we collectively navigate what is being called "The Great Resignation," investing in the diversity and sustainability of leadership across our community organizations is of critical importance.

Since 2018, Santander Bank has leveraged INP to support an effective, connected, and diverse CDC workforce by underwriting the full cost of CDC leaders, initially in New England and now across New York City as well, to participate in INP's award-winning leadership development programs. Santander also supports special convenings for these leaders, known as Santander Fellows, to build community and foster additional learning on areas of interest.

Our partnership nurtures a virtuous cycle of growth: the more CDC leaders who graduate from INP, the more robust their networks, and the higher they can lift up each other and their communities. To date, 30 Santander Fellows have graduated from INP, with nine more currently enrolled. These leaders bring their bolstered networks, leadership expertise, and renewed confidence back to their organizations and communities, strengthening both their own leadership and the community as a whole.

"The Core Program broadened my understanding and definitions of leadership. From a high level, bird's-eye perspective on community issues, organizational vision, and theory of change to adaptable fundraising and financial management best practices, I look forward to applying these learnings to my work at the Asian Community Development Corporation. The INP faculty and staff cultivated a unique space for nonprofit professionals to be vulnerable and speak freely in a nonjudgmental and supportive environment. I'm excited to experience the long-lasting impact of this program on my career."

- CHRISTINE NGUYEN Asian Community Development Corporation, 2021 Santander Fellow



"At Santander Bank, we believe that we can and should have a positive impact on the communities where we live and work, so we strive to support the community development corporations that provide vital services to our clients. By investing in INP, we connect these community organizations with the latest research, guidance, and techniques to lead effectively and foster sustainable change. Through INP, we are proud to support this generation of diverse leaders as they build upon their skills and serve their communities."

- SETH GOODALL Executive Director, Corporate Social Responsibility, Santander Bank, N.A.



"When needed most, these Changemakers have taken service to a new level, fueling their communities through a multitude of pressing social issues in the midst of a global pandemic and the nation's racial reckoning. As we collectively begin to define the path forward, may we look to their models of leadership for inspiration."

 MEGHNA CHAKRABARTI Host of On Point at Boston-based NPR affiliate WBUR, 2021 Changemaker Awards Moderator

50 INDIVIDUALS FROM ACROSS THE COUNTRY HONORED FOR SERVICE IN THEIR COMMUNITY AMIDST GLOBAL PANDEMIC

Our 2021 Changemaker Awards shined a light on individuals who may not have made headlines, but served as lifelines to their neighbors and communities demonstrating remarkable courage and generosity while confronting unprecedented adversity over the past two years. With stories of resilient leadership, innovation in the face of challenges, and humanity, we looked to these changemakers to collectively define the path forward. Recipients of the 2021 Changemaker Awards were honored at INP's Leadership Learning Series session The Art of Leading for Good: Shining a Light on Changemakers, where Meghna Chakrabarti — host of On Point at Boston-based NPR affiliate WBUR — led a rich conversation with select recipients, unpacking actionable lessons on how to sustain ourselves and others in the pursuit of justice.

We are deeply grateful to our generous sponsors, Sue and Bernie Pucker of the Pucker Gallery in Boston, MA, for making this event possible.

"We are humbled to announce INP's 2021 Changemaker Award recipients. Last year, the Institute for Nonprofit Practice put out a call for nominations and our community members went above and beyond to answer it. After thoughtful consideration of each submission, INP is honored to show its deep appreciation for these Changemakers by centering and amplifying their voices, insight, and social impact. These leaders have shown up for our communities in profound ways, sustaining others despite unrelenting circumstances. Now, it's time that we show up to celebrate, uplift, and inspire them along their journeys of service."

 YOLANDA COENTRO President and CEO, Institute for Nonprofit Practice



Congratulations to each of our 2021 Changemaker Award recipients!

Chitra Aiyar,

Founder, nonprofitcovidrelief.net — New York, NY

Galina Angarova,

Executive Director, Cultural Survival — Alameda, CA

Laura Assade, Family Engagement Manager, Salem Public Schools — Salem, MA

Ibn-Hashim Bakari,

Founder, Lights & Sirens International — Providence, RI

Guy Ben-Aharon, Founder and Director, The Jar — Boston, MA

Dolores (Dolly) Boogdanian, President, Audubon Circle Neighborhood Association — Boston, MA

Michele Butler, Director of Nursing, Charles River Community Health Center — Hampstead, NH

Leslie Clapp, Executive Director, Martha's Vineyard Center for Living — Vineyard Haven, MA

Cyndy Cotton, Executive Director, Osterville Village Library — Osterville, MA

Avarisse (Avi) Crawford, Chief of Staff, East Harlem Tutorial Program — New York, NY

Dr. Anna Carollo Cross, Executive Director, MetroWest Nonprofit Network — Framingham, MA

Sean K. Ellis, Criminal Justice Advocate, Public Speaker & Co-Founder and Project Manager of Exoneree Network — Boston, MA

Gianina (Gia) Enriquez, Community Organizer, Queen's Museum and Founder of Familias Unidas — Queens, NY

Luisa Fernandez, Parent, Community Engagement Coordinator and President of Inform Fitchburg, Fitchburg Public Schools — Fitchburg, MA

Bior Guigni, CEO, Beat the Streets New England — Boston, MA

Yari Helfeld, Executive Director, Y no había luz — San Juan, Puerto Rico

Chris Hunt, Executive Director, Professional Center for Child Development — Amesbury, MA

Allie Hunter, Co-Founder and President, Addiction Response Resources — Boston, MA

Omar Jackson, Director, Stand Against Violence — East Harlem, NY

Yolanda F. Johnson, Founder, Women of Color in Fundraising & Philanthropy and Allies in Action Membership Network — New York, NY

Marcia Kimm-Jackson, Founder and Co-Director, West Fairmount Hill Community Group — Hyde Park, MA

Rita Lara, Executive Director, Maverick Landing Community Services — East Boston, MA

Andy Marra, Executive Director, Transgender Legal Defense and Education Fund — New York, NY

Pilar McCloud, CEO and Founder, A Sweet Creation Youth Organization — Providence, RI

Caroline McKinnon, Founder, Felt NYC — New York, NY

Kavita Mehra, Executive Director, Sakhi for South Asian Women — New York, NY

Ronnie Millar, Executive Director, Rian Immigrant Center — Boston, MA

Darien Morisset, Student, Alice M. Barrows Elementary School - Reading, MA

Yahaira Objio, Resident Service Director, Inquilinos Boricuas en Acción (IBA) — Boston, MA

Jenny Oliver, Artistic Director and Creator, Modern Connections & Connections Dance Theater — East Boston, MA

Matthew Parker, Executive Director, Union of Minority Neighborhoods — Boston, MA

Philmore Phillip II, Founding Director, The Coalition of Us — Boston, MA

Samilla de Faria Quiroa, Independent Consultant, Formerly of the Family Nurturing Center — Watertown, MA

Maritza Raimundi-Petroski, Vice President of Strategic Initiatives, Prevention and Community Engagement, Children's Home Society of New Jersey — Trenton, NJ

Danna Remen, Director of Development, Ellie Fund — Brookline, MA

Elsabel Rincon, Founder and Executive Director, The Welcome Immigrant Network — Salem & Peabody, MA

Salmah Rizvi, Co-Founder and Board Director, American Muslim Bar Association — Washington D.C.

Veronica Robles, Founding Director, Veronica Robles Cultural Center — East Boston, MA

Reginah Sanyu, Founder, EarlyBird256 — New York, NY

Nalini Saxena, Founder and Executive Director, Connecting the Dots to Justice & Founder and CEO, Elicit Consulting — New York, NY

David Delmar Sentíes, Founder and Executive Director, Resilient Coders -Cambridge, MA

Dr. Jaykyri Simpson, Executive Director, Young Man with a Plan — Boston, MA

Desmond (Des) Kennard, Assistant Director, Young Man with a Plan — Boston, MA

Leon Smith, Esq., Executive Director, Citizens for Juvenile Justice — Boston, MA

Cara Solomon, Founder and Executive Director, Everyday Boston — Boston, MA

Olga Tacure, Executive Director, Women Encouraging Empowerment — Revere, MA

Stacev L. Thompson, Communications Co-Chair and Member, Diversity, Equity, and Inclusion Consortium -Lowell, MA

Morgan Wilson, Director of the Legal Assistance to Victims Program and Legal Fellow, Northeastern Domestic Violence Institute — Boston, MA

Chanda Womack, Executive Director, ARISE — Providence, RI

Maggie Yuan, Ed.D., LMHC, Program Director, Doc Wayne Youth Services — Boston, MA

THE LEADERS BEHIND INP

Our team of staff, faculty, and board members, mentors, guest instructors, and volunteers made the impossible possible by taking INP to new heights over the past two years. Thanks to their innovation, skill, and people-centered approach, our award-winning programming is serving more leaders and driving progress across the nation. We offer our heartfelt appreciation for the leaders who power INP.

Monique Aiken

Managing Director, The Investment Integration Project & Contributing Editor, Impact Alpha

Tom Bendheim

Founder & Chief Executive Officer, b7 Properties, LLC

Josh Chalmers

Chief Executive Officer, Earth2, LLC

Yolanda Coentro

President & Chief Executive Officer, Institute for Nonprofit Practice

Susan Cohen

Barry Dym

Founder, Institute for Nonprofit Practice

Olivia Engel

Chief Investment Officer, Active Quantitative Equity, State Street Global Advisors

Matt Epstein

Director & Co-Chair, Goulston & Storrs

Gregory Janey

Founder & Chief Executive Officer, Janey Construction Management

Justin Kang

Co-Founder, Visible Hands

Mark Rosen

Board Chair

Co-Founder & Advisory Director, Charlesbank Capital Partners

David Shapiro

President and CEO, YMCA of Greater Boston

Charmane Higgins

Executive Director, Trinity Boston Connects

Ira Jackson

Co-Founder, Civic Action Project

Carlin (Carly) Janson

Founder & Executive Chair,

New Sector Alliance

Christine Letts

Nonprofit & Philanthropic Advisor

Robert Lewis, Jr.

Nicholas President and CEO, Boys & Girls Clubs of Boston

Carol Lobron

Independent Consultant

john a. powell

Director, Othering & Belonging Institute at the University of California, Berkeley

Geeta Pradhan

President & CEO, Cambridge Community Foundation

Sue Pucker

Owner, Pucker Gallery

Leonard Schlesinger

Baker Foundation Professor, Harvard Business School

John Simon

Managing Director, Sigma Prime Ventures

Alan Solomont

Dean Emeritus, Jonathan M. Tisch College at Tufts University

Megan Bird

Senior Vice President,

National Program Operations

Yolanda Coentro

President & Chief Executive Officer

Brian Garshelis

Vice President of Early Career Programs

Audrey Gillis

Senior Vice President of Advancement

Erica Hamilton

Founding Director, Black Leadership Institute

Stacey Harris

Vice President of National Expansion

Patrick Kirby

Chief Strategy Officer, Executive Vice President

Talya Oberfield

Vice President, Strategic Initiatives

Vice President, Alumni Engagement

Robin Vann Ricca

Chief People & Equity Officer,

Executive Vice President





Thank you to our incredible faculty members for your dedication, creativity, and support of INP leaders through some of the most challenging times of their careers. Your leadership inspires us.

Bill Allen

Adjunct Lecturer - International and Public Affairs, Brown University

Cat Ang

Regional Director of Enrollment, Year Up - National

Damian Archer

Assistant Dean for Multicultural Affairs, Tufts University School of Medicine

Anna Cano Morales

Associate Vice President for Community, Equity, and Diversity, Rhode Island College

Linda Chan Flynn

Program Director, REACH Lowell

Carole Charnow

President & CEO, Boston Children's Museum

Yi-Chin Chen

Executive Director, Friends of the Children - Boston

Jay Coburn

Chief Executive Officer, Community Development Partnership

Kevin Cummings

Vice President, District and Government Strategy, City Year

Maria Dominguez Gray

Executive Director, Phillips Brook House Association

Iill Eisenhard

Founder & Former Executive Director, Red Hook Initiative

Paola Fernandez

Vice President for Community Development, Centreville Bank

Lisa Fortenberry

Executive Director, Camp Harbor View

Andi Genser

Independent Consultant

Erica Hamilton

Founding Director, Black Leadership Institute, Institute for Nonprofit Practice

Shauwea Hamilton

Executive Director - New York, Bottom Line

Mary Sylvia Harrison

Independent Consultant

Charmane Higgins

Executive Director, Trinity Boston Connects

Dan Holin

Executive Director, Second Chance Cars

Lisa Holton

Strategist, Nonprofit Leader, Executive Director & Principal, Holton Consulting

David Howse

Associate Vice President, Emerson College; Executive Director, Arts Emerson

Anthony Hubbard

Founder & Chief Executive Officer, YouthBuild Preparatory Academy

Marisabel Jaramillo

Assistant Director of People Operations, Yogananda Seva

AiLun Ku

President & CEO, The Opportunity Network

David Kuehn

Executive Director, Cotuit Center for the Arts

Melissa Luna

Executive Director, GreenLight Fund, Inc.

Aviva Luz Argote

Senior Advisor, Faculty Development & Learning, Institute for Nonprofit Practice

Ben Mahnke

Chief Executive Officer, Room40 Group

Shreya Malena-Sannon

Chief Program Officer,

Partnership for Afterschool Education

Natalie Martinez

Chief Executive Officer, Strong Women, Strong Girls

Sandra McCroom

President & Chief Executive Officer, Children's Services of Roxbury

Heather McMann

Executive Director, Groundwork Lawrence

Lily Mendez

President & Chief Executive Officer, Mass Mentoring Partnership

Shaheer Mustafa

President & Chief Executive Officer, HopeWell, Inc.

Chymeka Olfonse

Managing Director, Adults and Household Supports, Robin Hood Foundation

Marc Skvirsky

Former Vice President & Chief Program Officer, Facing History and Ourselves

George Suttles

Executive Director, Commonfund Institute

Colby Swettberg

Chief Executive Officer - Silver Lining Institute, Silver Lining Mentoring

Tammy Tai

Independent Consultant, Institute for Nonprofit Practice

Carl Thompson

Executive Director, Boys & Girls Clubs of Boston

Robin Vann Ricca

Chief People & Equity Officer, Executive Vice President, Institute for Nonprofit Practice

Mike Wasserman

Executive Director, Boston Debate League

Isa Woldeguiorguis

Executive Director,

The Center for Hope and Healing



Our heartfelt gratitude to the leaders who enriched our programming in 2021-2022 by sharing their time and expertise with the INP community.

MENTORS

Chris Albrizio Lee Shirronda Almeida

Ana Archibald

Maggie Burns

Anna Cano Morales

Linda Chan Flynn

Carole Charnow

Yi-Chin Chen

Jay Coburn

Julie Dalton

John Dearing

Anuradha Desai

Rodrigo Dorador

Barry Dym

Lisa Fortenberry

Brian Garshelis

Andi Genser

Bob Giannino

Elsa Gomes Bondlow

Alan Harlam

Charmane Higgins

Angie Jaimez

Justin Kang

Chrystal Kornegay

David Kuehn

Melissa Luna

Heang Ly

Natalie Martinez

Leslie Melendez

Lily Mendez

Bill Nigreen

Akiesha Ortiz

Luisa Peña Lyons

Carole Ann Penney

Emily Reddington

Daniel Schleifer

Ila Shah

Marc Skvirsky

Jesse Solomon

Mary Sylvia Harrison

Tammy Tai

Carl Thompson

Robin Vann Ricca

Karen Voci

Mike Wasserman

Josh Waxman

Isa Woldeguiorguis

Anna Yu

Monica Zeno-Martin

GUEST INSTRUCTORS

Dr. Darnisa Amante-Jackson

Jessica Anderson

Carole Ann Penney

Zakiyah Ansari

Damian Archer

Angela Bannerman Ankoma

Craig Bida

Jason Boyd

Miguel Cabrera

Abel Cano

George Chu

Michelle Cove

Rose Cratsley

Samir Doshi

Alnoor Ebrahim

Kesi Foster

Bob Giannino

Lisa Rowan-Gillis

Leah Hong

Maggie Hureau

Jawanza James Williams

Lisette Le

Philip Li

Ben Mahnke

Rickke Mananzala

Sergio Marín Luna

Jillian Matundan

Makeeba McCreary

Sandi McKinley

Heather McMann

Steven Miller

Tameka Moss

Neil Nicoll

Radhames Nova

Luisa Peña Lyons

Ceci Phelan Stiles

Adilka Pimentel

Danielle Pulliam

José Rosado

Chelsea Smith

Candace Stanciel

Colby Swettberg

Tammy Tai

Francisco Tezén

Brett Trolley

Donita Volkwijn

Joan Wallace Benjamin

Cea Weaver

PRESENTERS. **PANELISTS & MODERATORS**

Hauwa Abubakar

Chitra Aiyar

Brenda Andrade

Aviva Luz Argote

Daniel Betancourt

Angela Blanchard

adrienne maree brown

Ienifer Hartnett-Bullen

Mohamad A. Chakaki

Meghna Chakrabarti

Ann Mei Chang

Yolanda Coentro

Scott Cotenoff

Lisa Fortenberry

Kevin Cummings

Tory Gavito

Jesús Gerena

Allison Grayson

Bior Guigni

Heather Jenkins

Dominique Jones

Valarie Kaur

Kei Kawashima-Ginsberg

Samantha Kelty

Dr. Ibram X. Kendi

Patrick Kirby

Erica Hamilton

Kapi'olani A. Laronal

Vu Le

Jennifer McCrea

Brian Miller

Shaheer Mustafa

Yahaira Objio

Hilda Polanco

Sovanna Pouv

john a. powell

Tanya Ramos

Sharon Salzberg

Michael Sandel **Basil Smikle**

Adam Sutton

Mya Varno

Anne Wallestad

Morgan Wilson

FY22 FINANCIAL SUMMARY (JULY 1, 2021 - JUNE 30, 2022)

We are proud to share that in FY22 we raised nearly \$7.5M from the generosity of so many philanthropic institutions and individuals. We anticipate closing the year with a net operating surplus and over \$4M secured from multi-year commitments for use in FY23 and beyond.

Our financial success during FY22 enabled considerable growth for the organization. We are positioned to welcome inaugural Core Certificate Program cohorts in the Bay Area and Western New York during fall 2023, and to launch our new Black Leadership Institute in January 2023.

As we look ahead to FY23, we are grateful for the generosity of all who continue to strengthen INP's financial position so that we can deliver our award-winning programs on a greater scale.

An electronic version of this Annual Report will be updated by year-end to include audited financials for FY22.

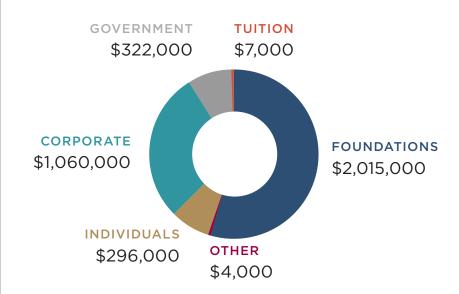
FY21 FINANCIAL SUMMARY (JULY 1, 2020 - JUNE 30, 2021)

The Institute for Nonprofit Practice ended FY21 in a strong financial position with revenue of more than \$3.7M. Despite entering FY21 with many unknowns as a result of the pandemic, we offered full scholarships to all Core Certificate Program students, shifted our instruction to virtual delivery, continued our ambitious expansion plans, and ended the year with a strong surplus.

We grew our revenue without donor restrictions by more than \$910,000, which allowed us to make important investments in personnel, new programs, and key strategic priorities. In addition, we secured numerous multi-year commitments providing foundational support of more than \$1.8M for use in FY22 and beyond.

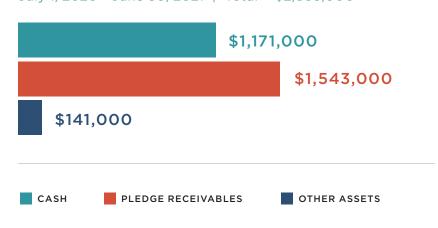
FY21 INCOME BY SOURCE

July 1, 2020 - June 30, 2021 | Total = \$3,704,000



FY21 ASSETS BY YEAR-END

July 1, 2020 - June 30, 2021 | Total = \$2,855,000



PROFIT AND LOSS STATEMENTS OVER 3 YEARS

		FY19	FY20	FY21
	ASSETS			
REVENUE	EARNED INCOME (TUITION, NET OF SCHOLARSHIPS)	\$324,000	\$332,000	\$7,000
	PROGRAM, OPERATING & SCHOLARSHIP CONTRIBUTIONS	\$1,702,000	\$2,209,000	\$3,371,000
	FEDERAL GRANT	\$-	\$250,000	\$322,000
	OTHER INCOME	\$11,000	\$2,000	\$4,000
	TOTAL REVENUE	\$2,037,000	\$2,793,000	\$3,704,000
EXPENSES	PROGRAM COSTS & PERSONNEL	\$1,355,000	\$1,894,000	\$2,599,000
	SPECIAL EVENTS & MARKETING	\$40,000	\$36,000	\$32,000
	ADMINISTRATIVE	\$72,000	\$123,000	\$116,000
	PROFESSIONAL SERVICES	\$292,000	\$548,000	\$514,000
	OCCUPANCY	\$69,000	\$123,000	\$157,000
	STRATEGIC PLAN DEVELOPMENT	\$ -	\$ -	\$ -
	TOTAL EXPENSES	\$1,828,000	\$2,724,000	\$3,418,000
	CHANGE IN UNRESTRICTED NET ASSETS	\$209,000	\$69,000	\$286,000
TEMPORARILY RESTRICTED ACTIVITY	TEMPORARILY RESTRICTED INCOME	\$1,641,000	\$3,248,000	\$1,808,000
	NET ASSETS RELEASED	\$1,204,000	\$1,998,000	\$2,418,000
	CHANGE IN TEMPORARILY RESTRICTED NET ASSETS	\$437,000	\$1,250,000	\$(610,000)
	TOTAL CHANGE IN NET ASSETS	\$646,000	\$1,319,000	\$(324,000)

An electronic version of this Annual Report will be updated by year-end to include audited financials for FY22.

INP and our funding partners work toward a common vision: a thriving social impact sector powered by effective organizations with strong and diverse leadership across all levels. We are deeply grateful to those who have invested in this vision over the past two years. Their generosity and commitment has enabled INP to expand across the country and equip thousands of leaders with the tools, knowledge, and networks they need to advance justice. Thank you!

FY22

\$2,500,000 and above

Barr Foundation*

\$1,000,000 to \$2,499,000

The Peter and Elizabeth C. Tower Foundation*

\$500,000 to \$999,999

Anonymous

Fidelity Charitable Trustees' Initiative

Ford Foundation*

The Devonshire Foundation*

The TJX Companies, Inc.

\$250,000 to \$499,999

Kraft Family Philanthropies and New England Patriots*

Papitto Opportunity Connection*

The Boston Foundation*

Robert Sterling Clark Foundation*

Wellington Management Foundation*

\$150,000 to \$249,999

Angell Foundation

KeyBank Foundation

State Street Foundation

The John R. Oishei Foundation*

Tipping Point Community*

\$100,000 to \$149,999

Fish Family Foundation

Weingart Foundation*

Kresge Foundation

Mark and Etta Rosen

Santander Bank, N.A.

The Abbot and Dorothy H. Stevens Foundation*

\$50,000 to \$99,999

Amelia Peabody Foundation

Health Foundation of Western & Central New York

JPMorgan Chase & Co.

Liberty Mutual Foundation

Nonprofit Finance Fund / Prudential

Nonprofit Leadership Fund of the Cape Cod Foundation

Arts Foundation of Cape Cod

Bilezikian Family Foundation

Cape and Islands United Way

Cape Cod Five Cents Savings Bank

Cape Cod Healthcare Foundation

Eastern Bank Foundation

Edward Bangs Kelley and Elza Kelley Foundation

The Cape Cod Foundation

The Cooperative Bank of Cape Cod

The Capacity Lab

Yawkey Foundation*

\$25,000 to \$49,999

Highland Street Foundation

Leon Lowenstein Foundation

McCormick Foundation

Wells Fargo Foundation

\$10,000 to \$24,999

Charlesbank Capital Partners

Susan and Gerald Cohen

Francine Jacobs and Barry Dym

Olivia Engel

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Looking Ahead

There are many unknowns in the year ahead as the world continues to grapple with multiple pandemics. Our focus remains unwavering.

The demand for leadership training and capacity building — and the imperative to fuel, inspire, and uplift social impact leaders to stay the course — grows every day.

In the year ahead, we will continue to invest in the thousands of changemakers in our network, connecting them with one another across cities and across coasts, forging a powerful movement for social progress. We will reach more leaders, organizations, and communities with our award-winning programming as we expand and venture to new regions.

We will use our growing platform to amplify the voices, innovation, and talents of those historically underrepresented in leadership, and we will learn from the launch of new programs, like the Black Leadership Institute. We will hold true to our commitment to center DEIB in all we do.

We are deeply grateful to every partner, student, alum, staff and faculty member, donor, and friend who contributed to our success - we hope you will continue on the path with us. And, we hope new partners will join us in our work to power the purposeful evolution of a more effective, connected, equitable, and diverse social impact sector.

To learn more about how you can support our ambitious plans for 2023 and beyond, contact Audrey Gillis, Senior Vice President of Advancement, at agillis@nonprofitpractice.org.

"In a time of isolation, loss, and survival, INP has been a grounding and welcoming experience, and the Community Fellows Program was a much needed source of community and connection. This Fellowship has given me the space to reflect and learn more about myself, my values, and my leadership. Most importantly, it has allowed me to learn from others, from the wisdom and experience of people doing the work I aspire to do. I walk away from this experience inspired and hopeful; I know the people I've met through this Fellowship are creating a more equitable and accessible path forward for future leaders striving to empower and make positive changes within their communities."

- MADISON CROSBY, Summer Search Boston, Community Fellows Program



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