EXECUTIVE SEARCH CONSULTANT

Location: Remote, US Based Only

Reports to: CEO & Sr. Partner

About Latina Chief I Leading with Purpose

At Latina Chief, we are a premiere boutique executive search firm—and a purpose-driven movement shaping the future of leadership. Guided by our *Skills-First, Diversity-Forward* approach, we partner with top organizations across the U.S. and Mexico to place exceptional leaders who fit, stay, and deliver. Every search is about identifying outstanding talent while shaping leadership teams that reflect the world we live in.

Headquartered in Miami and serving clients across the U.S. and Latin America, we bring deep expertise and cultural fluency across industries and geographies. As trusted advisors, we deliver high-impact leadership solutions with unequivocal excellence. Our track record speaks for itself: over 45% female placements, a 90% candidate engagement rate, and long-standing partnerships built on results and trust.

Joining us means tapping into a respected brand, a powerful network, and the opportunity to do meaningful work while keeping your independence. **At Latina Chief, we don't just fill roles—we build legacies.**

The Opportunity I Elevate Your Impact
We are seeking an established executive recruiter ready to take their success to the next level. You've built strong client relationships and delivered results, but you're ready to scale your impact with the support of a trusted brand, cutting-edge technology, and a global, seasoned team.

At Latina Chief, you'll continue to own your client relationships and search work, but you won't do it alone. You'll have the platform, resources, and collaborative support to grow your business, increase your revenue, and make a meaningful impact.

Who We're Looking For I Executive Search Consultant

You are more than a recruiter, you're a trusted advisor and business partner. You thrive at the intersection of strategy, relationships, and impact, and you're ready to bring that expertise into a purpose-driven environment.

- **Proven Expertise:** 5+ years as an executive recruiter, executive search consultant, or HR leader, managing full-cycle search with measurable success.
- **Business Builder:** Demonstrated ability to generate new opportunities, cultivate long-term client relationships, and grow revenue.
- **Sector Experience:** Background in consulting, retail, industrial, business services, or non-profit sectors strongly preferred.
- **Purpose-Driven:** Passionate about diversity, equity, and inclusion, with a commitment to advancing leadership opportunities for top talent.
- **Entrepreneurial Spirit:** You bring an independent, growth-oriented mindset, yet thrive when collaborating with a global, seasoned team.
- **Global Mindset:** Bilingual (English/Spanish) is a plus, reflecting our international reach across the U.S. and LATAM markets.

You Will Thrive Here I Culture & Mindset

- You want independence with the strength of a global team behind them.
- You are motivated by both purpose and performance.
- You see executive search not just as a career, but as a lifestyle of impact and influence.
- You are a changemaker who wants to grow their business, scale your impact, and advance diverse leadership.

This is an opportunity for someone ready to elevate their career, make a meaningful impact, and grow with a trusted, purpose-driven executive search firm.

Why Work With Us I Access & Advantage
At Latina Chief, you will:

- Work directly with top companies and top talent, shaping leadership pipelines.

- Be part of a mission-driven firm where passion for inclusive leadership advancement is at the core.
- Thrive in a collaborative, high-performance culture with the freedom to grow your business.
- Benefit from a shared-revenue model that rewards collective success.
- Make a lasting impact, helping advance women and diverse leaders in executive roles.

Grow With Latina Chief I Your Next Move

If you're ready to elevate your success, embrace this lifestyle, and make a lasting impact in leadership, Latina Chief is ready for you.

To apply, please send your resume and inquiries to Heidi Monika Romer at **heidi@lchsearch.com**